

Investment Opportunity Profile (IOP) Form



Section A: General information on the entity proposing the project

Part 1 — Project source details

Title

Name of the Company

Legal status of the company

Year of establishment

Address (incl. Province / State, City, Country)

Social media IDs

Facebook LinkedIn

Skype Twitter / X

YouTube

Telephone Business language(s)

Website

Representative of the source entity

Name and surname Designation

E-mail Telephone

Is the source entity operating in an Industrial Park / Industrial Zone / Export Processing Zone?

☐

Yes

☐

No

Is the source entity ISO 9000 certified?

☐ Yes ☐ No

Is the source entity HACCP certified?

☐ Yes ☐ No

Part 2 — Sector, products and capacity

Description of the industrial sector

ISIC

Description of products under current production

HS codes

Installed capacity specific to the indicated products

Product	Unit	Installed capacity	Production (latest year)

Capacity utilization rate for overall aggregated production

If applicable, provide capacity utilization rates for specific lines of production related to the product mix.

Part 3 — Financial, ownership status and investment

Specify currency

Registered capital

Invested capital (of which % loan capital)

Shareholding structure (%)

Domestic public

Domestic private

Foreign

List major recent investment undertaken

Description	Currency	Assets	Year

Part 4 — Sales and export

Specify currency

Exports as a percentage ratio of total sales by volume

Sales & exports

Financial year	Sales value	Export value

Products & corresponding export countries

Identify products and list corresponding export countries with their relative share in total exports (limit to 3 countries).

Products

Country	Share (%)

Part 5 — Human resources

Does the source entity have a female owner?

☐ Yes ☐ No

Does the source entity have a female CEO or MD?

☐ Yes ☐ No

Category of full-time employment — reference year

Category	Male	Female	Total

Total number of persons engaged in the source entity operations

Including full-time, temporary, seasonal, unpaid, and contractual workers.

Section B: The proposed project

This section provides necessary information and estimates as a basis for discussion with potential partners. The information given serves to provide a picture of the project as it would operate at full production.

Project typology

Equity arrangements *(select one)*

- ☐ Open for FDI through a minority stake
- ☐ Open for FDI through a majority stake
- ☐ Outright sale of business
- ☐ Establishing a Joint Venture
- ☐ Establishing and implementing a project through PPP

Non-equity arrangement *(select as appropriate)*

- ☐ Licensing
- ☐ Franchising
- ☐ Turn-key operations
- ☐ Management contracts
- ☐ Loans

Project scope *(select as appropriate)*

- ☐ Development of a new project
- ☐ Establishment of an additional production facility
- ☐ Purchase of new machinery and equipment
- ☐ Joint development of a new product
- ☐ Establishment of storage or distribution / sales outlet
- ☐ Other

Other collaboration sought *(select as appropriate)*

- ☐ Market access (domestic or international buyers)
- ☐ Access to production materials and components
- ☐ Technology and know-how expertise
- ☐ Joint research & development
- ☐ Other

Project address (incl. Province / State, City, Country)

Project summary description

What are the business objective(s) of the project and the reasons for its expected success? Indicate clearly what you expect from the investment and collaboration being sought. If applicable, specify project site and location.

Project strengths

Description of future production

List the products and briefly give their specifications.

Products to be produced (after project implementation)	Expected nominal capacity (installed)	Expected annual sales — USD (after investment)	Export share (%)

Availability of market(s)

Is there an established market? What is the expected local market share? Which foreign markets are being targeted? Have market studies been undertaken? What type of customers are being targeted?

Availability of material inputs

Is the volume of local raw material and other inputs sufficient? Is the quality and price suitable for the production of the final product(s)? Is importation of raw materials and other inputs necessary — if so, for which items? Is foreign exchange available?

Availability of technology and know-how

Describe the stages of the proposed production process. Has a technical study been prepared? Is technical know-how already available? Do the workers need prolonged training?

Availability of infrastructural facilities at the project location

Are road, rail, air and sea connections adequate? Is there a sufficient and reliable supply of power, water, drainage and telecommunications?

Availability of human resources at the project location

Is there a sufficient pool of qualified, skilled or trainable labour for management, technical and processing work?

Expected additional employment generated by the project

Type	Projected number of employees
Managers	
Technical / Supervisory	
Production	
Clerical / Administrative	
Other	

Availability of investment resources

In view of the responses regarding non-equity arrangements and other collaboration types sought: does the company / national investor have resources in terms of finance, land, buildings, equipment, expertise, markets, etc.? Is the foreign partner expected to invest in cash or in kind? What are the possibilities to raise capital locally and/or abroad?

Estimated total investment costs (USD)

Total investment cost* (USD)	Capital raised (USD)	Funding gap (USD)

* Includes land, site preparation and development, civil works, structures and buildings, machinery and equipment, auxiliary and service plant equipment, incorporated fixed assets, pre-production expenditures, and knowledge / know-how.

Availability of fiscal incentives

Does the project qualify for financial and/or fiscal incentives? Does it enjoy benefits from double-taxation and trade agreements, e.g. GSP+, etc.?

Available documentation

- ☐ Financial reports
- ☐ Business plan, including financial projections
- ☐ Project feasibility study
- ☐ Contract award

Development stages

- ☐ Preliminary
- ☐ Initial studies completed
- ☐ Feasibility study completed
- ☐ Approval required and obtained

Declaration and consent

To be completed and signed by the representative of the project source, company or entity proposing the project. Please select one of the two options below.

- ☐ I agree that the IPA in the country is designated as Project Enquiry Handler, and I consent that it shares this investment opportunity profile with interested parties before I am informed of potential investor interest.
- ☐ I agree that the IPA in the country is designated as Project Enquiry Handler, and I request to be informed before the IPA shares this investment opportunity profile with interested parties.

Name and surname

Designation

Signature

Date

Section C: Administrative details

To be completed if the IOP is generated by a UNIDO-led process.

This Investment Opportunity Profile (IOP) is meant to provide basic information and estimates as a basis for discussion with potential investment partners and to be promoted on UNIDO's INPROMESO Portal. The profile intends to provide a picture of the project as it would operate at full production, and is divided into two parts: Part A consists of information related to the company / firm proposing the project, and Part B consists of information on the investment project being proposed. This IOP has been facilitated by UNIDO and supported by UNIDO-trained experts. This project profile was prepared by:

Name of IOP profiler

E-mail

Place and date when IOP was prepared

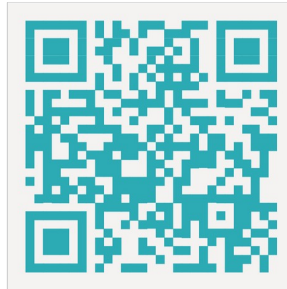
Signature

Contact us

For any query, please contact
investmentportal@unido.org and iop@nipc.gov.ng

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For more information





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